

## **Marco Polo Partners with Pi Capital to Provide Global Investment Banking Services**

**New York, July 27, 2017** - Marco Polo Securities Inc., the New York-based broker dealer and securities distribution platform has partnered with Pi Capital International LLC, the global advisory firm, to provide investment banking services to the Marco Polo global client base.

Since 2000, Marco Polo has developed a global network of leading securities firms in Europe, Asia, Africa and Latin America. The Marco Polo platform enables global trading of exchange listed securities as well as international distribution of locally originated private placements and M&A products.

“Marco Polo is a global securities platform through which our local members can market their capabilities and products outside their domestic markets. As part of this, we look to introduce members to complimentary international capabilities and technologies which can help them be leaders in their local markets. Pi Capital is a high quality, specialist cross-border advisory firm attuned to the complexities of cross-border deal making. We look forward to Pi Capital aiding our members in both international M&A and international capital raising,” said Peter Jardine, CEO of Marco Polo Securities.

“The Marco Polo relationship is a significant step for Pi. It enhances our capabilities to both source capital and targets around the globe and it opens the door for us to work with some of the very best local investment banks and advisory firms. We look forward to offering Pi clients expanded reach for both capital raising and M&A,” said Steve Carlson, Managing Partner of Pi Capital.

### **About Marco Polo Securities, Inc.**

Marco Polo Securities Inc. is a US-registered broker dealer offering global execution, regulatory, and distribution capabilities. Marco Polo was the pioneering platform in building cross border electronic trading infrastructure to enable global institutional flows and the firm’s regulatory and distribution partnership with local securities firms currently encompass 80 countries. Marco Polo provides a unique distribution and regulatory network for capital raising and wealth management in the global markets. Marco Polo is a member of FINRA, NFA and SIPC.

Further information on Marco Polo is available at [www.mpsecurities.com](http://www.mpsecurities.com).

### **About Pi Capital International LLC**

Pi Capital provides financial advisory services to corporations, governments and financial sponsors enabling its clients to make and execute the strategic decisions needed for success in domestic and global markets. Pi Capital’s services include advising on mergers and acquisitions, recapitalizations and restructurings, and raising private capital. The firm’s global network of clients and capital providers spans North America, Asia, Latin America and EMEA. Pi Capital’s team consists of experienced international bankers, familiar with cross border complexity and cultural nuances, delivering transaction, sector and product expertise. Pi Capital offers access to alternative investment and non-traditional pools of capital. Today, Pi Capital focuses on the financial institutions, industrials, automotive and energy sectors. All regulated activities are conducted through its affiliate Marco Polo Securities Inc.

Further information on Pi Capital is available at [www.picapitalllc.com](http://www.picapitalllc.com).

CONTACT:

Marco Polo Securities Inc.

Daniel Ibarra

President

(212) 220 2670

[dibarra@mpsecurities.com](mailto:dibarra@mpsecurities.com)

Pi Capital International LLC

Rachel Robinson

Administrative Officer

(347) 745 6448

[rrobinson@picapitalllc.com](mailto:rrobinson@picapitalllc.com)